

# ENERGY TO POWER HOTEL PROFITS



# Who We Are

Inntelect is a management consultancy helping hotel investors boost profitability by cutting costs and unlocking new revenue from energy infrastructure. With hospitality and global consulting expertise, we focus on what investors care about most—profits. Backed by world-class technology partners, we offer turnkey solutions, including financing and grant writing, to make the transition simple and seamless.



# Combined Heat and Power (CHP)

CHP generates low-cost, on-site electricity and recycles waste heat—cutting expenses and boosting cash flow. It's a smart, sustainable upgrade with fast payback in any economy, delivering \$500 to \$1,500 in net annual cash flow per room and increasing both NOI and asset value, while reducing CO2.



### **Solar Carport Systems**

With 44% of travelers seeking visible sustainability, solar carports offer a smart solution—lowering energy costs, boosting curb appeal, and generating revenue from premium parking. Paired with CHP, they unlock incentives and drive asset value. Sustainability meets strategy.



## Capital-Free Solutions

Hedging and power purchase agreements (PPAs) help hotels cut energy costs without upfront investment. Hedging secures long-term natural gas and electricity rates, protecting against price spikes. PPAs enable hotels to install on-site CHP and solar at no cost, buying discounted power from a third party.



# The Opportunity

Combined Heat and Power (CHP) systems generate electricity and capture waste heat for use, achieving up to 80% efficiency. Ideal for hotels, CHP has been successfully installed on rooftops—making it perfect for urban settings where space is limited. It cuts energy costs, reduces emissions, and boosts resilience.

Number of Rooms Hotel Square Feet	100 75,000	State	Power with He	
Electricity Costs	Kilowatt Hours (KwH) Used All-In Price per KwH <b>Total Electricity Costs</b>	1,117,500 \$0.13 <b>\$140,917</b>	Kilowatt Hours (KwH) Used All-In Price per KwH <b>Total Electricity Costs</b>	1,117,500 \$0.00 <b>\$0</b>
Natural Gas Usage (MCF)	Electricity Generation Space/Water Heating Space/Water Heating Net Other	0 1,600 1,600 282	Electricity Generation Space/Water Heating Space/Water Heating Net Other	12,257 1,600 0 282
Natural Gas Costs	CHP Maintenance Total NG Usage Price per MCF of NG <b>Total Natural Gas Costs</b>	\$0 1,883 \$9.78 <b>\$18,411</b>	CHP Maintenance Total NG Usage Hedged Price per MCF of NG <b>Total Natural Gas Costs</b>	\$18,998 12,539 \$8.31 <b>\$123,235</b>
Energy Costs	Total Energy Costs	\$159,328	Total Energy Costs	\$123,235
Value Creation	NOI Increase Asset Value Increase (12x)	\$0 \$0	NOI Increase* Asset Value Increase (12x)	\$36,093 \$433,110

<sup>\*</sup>Capital costs not included



# The **Opportunity**

Solar carports transform underutilized parking lots into valuable income streams, with business travelers often willing to pay for covered parking that provides protection from the elements and reflects a visible commitment to sustainability.

Location:	Galveston,	TX
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Number of Rooms	100		
Hotel Square Feet	75,000	Current	Solar Carport
Premium Parking Spaces	50		
Carport Square Feet	8,000	State	with Hedging

Power
Generation

rotal Hotel KWH Usage	1,117,500	Total Hotel KWH Usage	1,175,000
KwH Generated by Carport	Ο	KwH Generated by Carport	240,900
Percent of Needs Met	0%	Percent of Needs Met	22%
Solar Carport Value	\$0	Solar Carport Value	\$30,337
Remaining KwH	1,175,000	Remaining KwH	876,600

### Electricity Costs

Total Electricity Costs	\$140,917	<b>Total Electricity Costs</b>	\$93,958
NG Usage Price per MCF	1,883 \$9.78	NG Usage Hedged Price per MCF	1,883 \$8.31
Total Natural Gas Costs	\$18,411	Total Natural Gas Costs	\$15,649

\$0

\$0.13

Natural Gas Costs (MCF)

**Energy Cost** 

**Total Energy Costs** \$159,328 **Total Cost Reduction** 

All-In Price per KwH

\$109,608 \$49,7202

\$0.11

Carport

Revenue

Reduction

Premium Parking Sales Premium Parking Sales (75%) 0 Price per Premium Space \$0 Price per Premium Space **Premium Parking Revenue Premium Parking Revenue** \$0

13,688 \$15 \$205,313

Value Creation **NOI Increase** \$0 Asset Value Increase (12x) \$0

**NOI Increase\*** \$255,033 Asset Value Increase (12x) \$3,060,390

\*Capital costs not included

**Total Energy Costs** 

**Total Cost Reduction** 

All-In Hedged Price per KwH



# The **Opportunity**

Solar carports and CHP form a powerful duo—carports generate clean power and add revenue with preferred parking, while CHP covers remaining electricity and heat needs, cutting costs and boosting sustainability.

Total Hotel KwH Usage

### Location: Galveston, TX

Number of Rooms	100
Hotel Square Feet	75,000
Premium Parking Spaces	50
Carport Square Feet	8,000

# Current **State**

0

\$9.78

\$0

\$18,411

# **Solar Carport and CHP with Hedging**

Carport Generation

Electricity Costs

Natural Gas Usage (MCF)

**Natural Gas** Costs

**Energy Cost** Reduction

Revenue

Carport

Value Creation

Total Electricity Costs	\$140,917
All-In Price per KwH	\$013
Remaining KwH	1,117,500
Solar Carport Value	\$0
Percent of Needs Met	0%
KwH Generated by Carport	0
Total Hotel KwH Usage	1,117,500

Space and Water Heating 1,600 16,00 Space and Water Heating Net 282 Other \$0 **CHP Maintenance** NG Usage (MCF) 1,883

**Total Natural Gas Costs** \$159,3288 **Total Energy Costs** 

**Electricity Generation** 

Price per MCF

**Total Cost Reduction** \$0 Premium Parking Sales 0 Price per Premium Space \$0 **Premium Parking Revenue** \$0 \$0

**NOI Increase** Asset Value Increase (12x)

1,117,500

13,688

\$61,714

KwH Generated by Carport 240,090 22% Percent of Needs Met \$30,377 Solar Carport Value Remaining KwH 876,600 \$0.00 All-In Price per KwH **Total Electricity Costs** \$0.00 9,615 **Electricity Generation** (1,600)Space and Water Heating Space and Water Heating Net Other 282 CHP Maintenance \$15.341 NG Usage (MCF) 9,897 Hedged Price per MCF \$8.31 **Total Natural Gas Costs** \$97,614 **Total Energy Costs** \$97,614 **Total Cost Reduction** \$61,714

Price per Premium Space \$15 **Premium Parking Revenue** \$205,313 **NOI Increase\*** \$267,027

Capital costs not included

Asset Value Increase (12x)

Premium Parking Sales (75%)