

ENERGY TO POWER HOTEL PROFITS



Who We Are

Inntelect is a management consultancy helping hotel investors boost profitability by cutting costs and unlocking new revenue from energy infrastructure. With hospitality and global consulting expertise, we focus on what investors care about most—profits. Backed by world-class technology partners, we offer turnkey solutions, including financing and grant writing, to make the transition simple and seamless.



Combined Heat and Power (CHP)

CHP generates low-cost, on-site electricity and recycles waste heat—cutting expenses and boosting cash flow. It's a smart, sustainable upgrade with fast payback in any economy, delivering \$500 to \$1,500 in net annual cash flow per room and increasing both NOI and asset value, while reducing CO2.



Solar Carport Systems

With 44% of travelers seeking visible sustainability, solar carports offer a smart solution—lowering energy costs, boosting curb appeal, and generating revenue from premium parking. Paired with CHP, they unlock incentives and drive asset value. Sustainability meets strategy.



Capital-Free Solutions

Hedging and power purchase agreements (PPAs) help hotels cut energy costs without upfront investment. Hedging secures long-term natural gas and electricity rates, protecting against price spikes. PPAs enable hotels to install on-site CHP and solar at no cost, buying discounted power from a third party.



The Opportunity

Combined Heat and Power (CHP) systems generate electricity and capture waste heat for use, achieving up to 80% efficiency. Ideal for hotels, CHP has been successfully installed on rooftops—making it perfect for urban settings where space is limited. It cuts energy costs, reduces emissions, and boosts resilience.

| Location: San Juan, PR Number of Rooms 200 Hotel Square Feet 150,000 | | urrent State | Combin and | ed Heat d Power |
|--|--|--|--|---|
| Electricity Costs | Kilowatt Hours (KwH) Used All-In Price per KwH Total Electricity Costs | 2,235,000 \$044 \$983,300 | Kilowatt Hours (KwH) Used All-In Price per KwH Total Electricity Costs | 2,235,000 \$0.00 \$0 |
| Natural Gas Usage (MCF) | Electricity Generation Space/Water Heating Space/Water Heating Net Other | 0 3,200 3,200 565 | Electricity Generation Space/Water Heating Space/Water Heating Net Other | 24,513 (3,200) 0 565 |
| Natural Gas Costs | CHP Maintenance Total NG Usage Price per MCF of NG Total Natural Gas Costs | \$0 \$3,765 \$10.52 \$39,608 | CHP Maintenance Total NG Usage Price per MCF of NG Total Natural Gas Costs | \$37.995 25,078 \$10.52 \$301,818 |
| Energy Costs | Total Energy Costs | \$1,023,006 | Total Energy Costs | \$301,818 |
| Value Creation | NOI Increase Asset Value Increase (12x) | \$0 \$0 | NOI Increase* Asset Value Increase (12x) | \$721,190 \$8,654,280 |

*Capital costs not included



The **Opportunity**

Solar carports transform underutilized parking lots into valuable income streams, with business travelers often willing to pay for covered parking that provides protection from the elements and reflects a visible commitment to sustainability.

| | Loca | tion: | San | Juan, | , PR |
|--|------|-------|-----|-------|------|
|--|------|-------|-----|-------|------|

| Number of Rooms | 200 | |
|------------------------|---------|---------|
| Hotel Square Feet | 150,000 | Current |
| Premium Parking Spaces | 100 | |
| Carport Square Feet | 16,000 | State |

| | 50 | lar |
|----|-----|-----|
| Ca | rpo | ort |

\$0.44

\$771,408

| Power | |
|------------|--|
| Generation | |

| Total Hotel KwH Usage | 2,235,000 | Total Hotel KwH Usage | 2,235,000 |
|--------------------------|-----------|--------------------------|-----------|
| KwH Generated by Carport | 0 | KwH Generated by Carport | 481,800 |
| Percent of Needs Met | 0% | Percent of Needs Met | 22% |
| Solar Carport Value | \$0 | Solar Carport Value | \$211,992 |
| Remaining KwH | 2,235,000 | Remaining KwH | 1,753,200 |
| | | | |

\$0.44

\$983,400

Electricity Costs

| Total Natural Gas Costs | \$39,608 |
|--------------------------------|----------|
| Price per MCF | \$10.52 |
| NG Usage | 3,765 |
| | |

All-In Price per KwH

Total Electricity Costs

| Total Natural Gas Costs | \$39,608 |
|--------------------------------|----------|
| Hedged Price per MCF | \$10.52 |
| NG Usage | 3,765 |
| | |

| Energy | Cost |
|--------|------|
| Reduct | ion |

Natural Gas

Costs (MCF)

| Total Energy Costs | \$1,023,008 |
|-----------------------------|-------------|
| Total Cost Reduction | \$0 |

| otal Cost Reduction | \$211,992 |
|---------------------|------------|
| otal Energy Costs | \$811,0165 |

Carport Revenue

| Premium Parking Revenue | \$0 |
|-------------------------|-----|
| Price per Premium Space | \$0 |
| Premium Parking Sales | 0 |

Premium Parking Sales (75%) 27,375 \$15 Price per Premium Space Premium Parking Revenue \$410,625

Value Creation

| NOI Increase | \$0 |
|----------------------------|-----|
| Asset Value Increase (12x) | \$0 |

| NOI Increase* | \$611,617 |
|----------------------------|-------------|
| Asset Value Increase (12x) | \$7,471,404 |

^{*}Capital costs not included

All-In Price per KwH

Total Electricity Costs



The **Opportunity**

Solar carports and CHP form a powerful duo—carports generate clean power and add revenue with preferred parking, while CHP covers remaining electricity and heat needs, cutting costs and boosting sustainability.

Location: San Juan, PR

| Number of Rooms | 200 |
|------------------------|---------|
| Hotel Square Feet | 150,000 |
| Premium Parking Spaces | 100 |
| Carport Square Feet | 16,000 |

Current State

0

\$0

\$0

\$0

\$0

Solar Carport and CHP

Carport Generation

Electricity Costs

Natural Gas Usage (MCF)

Natural Gas Costs

Energy Cost Reduction

Carport Revenue

Value Creation

| Total Electricity Costs | \$983,400 |
|--------------------------------|-----------|
| All-In Price per KwH | \$0.44 |
| Remaining KwH | 2,235,000 |
| Solar Carport Value | \$0 |
| Percent of Needs Met | 0% |
| KwH Generated by Carport | 0 |
| Total Hotel KwH Usage | 2,235,000 |

3,200 Space and Water Heating 3,200 Space and Water Heating Net 565 Other \$0 **CHP Maintenance** NG Usage (MCF) 3,765 \$10.52 Price per MCF **Total Natural Gas Costs** \$39,608

Electricity Generation

\$1,023,00 **Total Energy Costs Total Cost Reduction** 8 \$0 Premium Parking Sales Price per Premium Space

NOI Increase Asset Value Increase (12x)

Premium Parking Revenue

2,235,000 Total Hotel KwH Usage 481,800 KwH Generated by Carport 22% Percent of Needs Met \$211,992 Solar Carport Value Remaining KwH 1,753,200 \$0.00 All-In Price per KwH

\$0.00 **Total Electricity Costs** 19,229 **Electricity Generation** (3,200)Space and Water Heating Space and Water Heating Net Other 565

CHP Maintenance \$30,681 NG Usage (MCF) 19,794 Hedged Price per MCF \$10.52 **Total Natural Gas Costs** \$238,912

Total Cost Reduction \$784,096

\$238,912

\$410,625

Premium Parking Sales (75%) 27.375 \$15 Price per Premium Space **Premium Parking Revenue**

NOI Increase* \$1,194,721 Asset Value Increase (12x) \$14,336,648

Capital costs not included

Total Energy Costs